

## Comparison of offers

### Price Index

The price index has been based on a standard corner kitchen without any electrical appliances. The price comparison contains neither accessory components, sinks, cornice panels nor light pelmets. Using Price Group 4 with a price index of 100, the relationship between the various price groups will be apparent. The multiples are subject to change and without obligation for a genuine price comparison. They are merely intended as supporting values to enable a quick price comparison for quotation purposes.

83,9 PG 1	86,9 PG 2	94,7 PG 3	100,0 PG 4	105,0 PG 5	109,3 PG 6	117,9 PG 7	120,0 PG 8	122,2 PG 9	138,4 PG 10
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## Goodwill provision

Beyond the provisions laid down in the general terms of delivery and payment, nobilia grants its trade partners the following replacement delivery provisions for all furniture parts produced by nobilia as a gesture of goodwill:

1. The goodwill provision period is 10 years from transfer of the nobilia furniture to the trade partner.
2. The goodwill provision covers any defects that are demonstrably due to material or production defects and have occurred despite correct installation, treatment and adherence to the nobilia care and installation instructions and that occur within the period specified in section 1 and have been reported to nobilia and which are no longer covered by the statutory defect warranty.
3. If the goodwill provision applies, nobilia will (at its own discretion) provide replacement delivery of the faulty furniture components to the trade partner free of charge or will repair the components at the end consumer's residence. nobilia shall not bear any installation or disassembly costs of the trade partner or any assembly and transport costs of the trade partner. No entitlement to replacement delivery or repair of parts no longer available at nobilia or parts no longer produced by nobilia exists.
4. This goodwill provision applies to all furniture components manufactured by nobilia itself. Any trade goods delivered by nobilia, e.g. electric appliances, accessories, sinks or hand basins are exempt from this provision.
5. The assignment of rights based on the aforementioned declaration is excluded. This declaration does not constitute a manufacturer's warranty granted to the end consumers.
6. If nobilia is obligated to provide the trade partner with services based on the statutory defect warranty, this shall remain unaffected by the aforementioned declaration.

## Block Pricing Method 2025

- The nobilia kitchen block pricing rule is divided into 3 pricing groups:
  - 1.1. Furniture, incl. range of handle-less LINE N kitchen units as well as bathroom and living room units, tables and chairs, including worktops and adaptation thereof.
  - 1.2. Electrical appliances, sinks and mixing taps
  - 1.3. Accessories, hand basins and hand basins taps
- All items within a merchandise group can be offset in value against one another.
- Offsetting between different merchandise groups is not permitted.
- The block price may not be undervalued e.g., minimum prices resulting from exchange within a merchandise group will not be reimbursed.
- If several ranges are combined in one commission, the block price of the range with most units contained in the order is used for invoicing.
- Special accessories for electrical appliances and sinks cannot be offset. For your information the respective units are identified throughout the Sales Manual.
- Only one kitchen block can be used per commission.
- Exception: To ensure a precision fit with elaborate glass niche cladding designs Xtra Ceramic or quartz designs, the tried and proven approach is to place the order after the kitchen installation has been completed. In this exceptional case it is permitted – with provision of the first OC - to invoice an additional kitchen block.
- Only one accessories set per commission and per kitchen block can be ordered as a supplement.
- Only one commission or kitchen design per work order.
- It is not possible to invoice several commissions as a kitchen block.